

Lesson 99: Appreciation 4 (Thanking a Business Associate)

By Xandra

1. Dialogue

First, repeat after your tutor. Then, practice each role.

Chef Takuya owns a restaurant, and he buys his vegetables from Bob. Bob has just arrived with the supplies for the restaurant. Chef Takuya is expressing his gratitude to Bob.

Bob: I have your orders in the truck, Chef.

Chef Takuya: Were you able to bring everything on the list?

Bob: Yes, and more. On my way here, I saw an organic chicken farm and checked it out. I can introduce you to the owner if you want.

Chef Takuya: That would be wonderful! Thanks, Bob. I always look forward to the wonderful vegetables from your farm.

Bob: I also picked some fresh mushrooms from the garden. Look at these (showing Takuya a bag of mushrooms).

Chef Takuya: Wow! They look good. Thank you for always **going the extra mile** for me, Bob.

Bob: Don't mention it.

Chef Takuya: Why don't you stay for lunch? I'll make some pasta for you. The wine I ordered from Italy has just arrived. I'm sure you'd like to try some.

2. Today's Phrase

First, repeat after your tutor. Then, make a few sentences using Today's phrase.

1. Jack is a hardworking man. He always **goes the extra mile** for his company.
2. (At a job interview)
A: We are looking for someone who would **go the extra mile**. Are you prepared to do that?
B: Yes, I am.
3. Mr. Lee doesn't hesitate to **go the extra mile** for his colleagues.
* **go the extra mile** / 期待以上(義務以上)の仕事をする、もうひと頑張りする

3. Your Task

Situation 1: You have a trading company, and you have just delivered 10,000 machines to a customer. You are now talking to your supplier (=your tutor). Thank him for being a good supplier for many years, and for always making deliveries on time. Tell him that you would like to do more business with him in the future.

Situation 2: You own a computer shop, and you've been selling products from Hydra Computers for 10 years. You are now talking to the sales manager of Hydra. He says he will be giving you 60-days credit from now on because you've been such a loyal customer. Express your appreciation to the sales manager and invite him for some drinks.

4. Let's Talk

Talk about the time someone expressed their gratitude to you at work. What are some suitable words to use when expressing gratitude to suppliers, service providers and resellers? Is it a good idea to invite business associates for some drinks to show your appreciation? Explain your answer.

5. Today's photo

Describe the photo in your words as precisely as possible.



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